



Xmplar
keep growing



XMPLAR MANAGEMENT SOLUTIONS PVT. LTD.

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“Discover the Buzz” Dive into Our Newsletter for the Latest Products, New Client Highlights, and Exciting Updates!

As we commence 2024, we are delighted to bring you updates on the latest developments at Xmplar. This issue will highlight our flagship product, CREST-ERP, and shed light on XMPLAR's impactful presence in the market.



We have encountered intelligent and knowledgeable business owners and leaders actively seeking solutions to address their critical business management challenges quickly, economically, and reliably.



Their response to CREST-ERP has been a blend of relief, realizing its capability to effectively meet their requirements, and disbelief that such a comprehensive solution is now within their budget !



That gives us enormous optimism about expanding our reach and helping several more businesses go digital, minus the fuss and at mind-blowing costs.



CLIENT SUCCESS STORY



Towards the end of 2023, our delivery teams celebrated a joyous milestone as two of our customers successfully went live on CREST-ERP

HYDROKRIMP

Hydrokrimp: Went Live

Hydrokrimp AC Pvt Ltd, Jamshedpur



Aldica – Went live

Aldica Technologies Pvt Ltd, Jamshedpur

Line Of Business

Hydrokrimp AC, based in Jamshedpur, is a premier manufacturer of high-pressure hose assemblies and fittings. Their advanced manufacturing unit produces a diverse range of products, and they utilize CREST ERP to efficiently manage their operations

Aldica specializes in manufacturing die-casting components, including Cylinder Head, VE Flange, Rear End Cover, Air Cylinder, Hydraulic Body, and RGB 2 Body.

Major Supplier

To Tata Motors. Others Tata Steel, Escorts Ltd, Jindal Steel, TIL, SAIL, etc., (users majorly in vehicles like JCB)

To ZF Commercial Vehicle Control Systems India Ltd

TRIUMPH IN AFRICA



As Africa undergoes rapid modernization and embraces global commerce, businesses in the region are increasingly recognizing the importance of efficiency and competitiveness.

- Pee Cee & Sons – a large Trading house having their headquarters in Sierra Leone.
- Jolaks -Sierra Leone's biggest palm oil refinery company.
- Milla group –into manufacturing of plastic products.



PRODUCT INSIGHTS






Exciting New Features in CREST ERP

- **Group Company-wise AR & AP Ageing Reports:** Now generate AR and AP Ageing Reports at both the Group Company and individual company levels for a comprehensive financial overview.
- **Landed Cost Calculation - Container-wise:** Experience detailed costing on a container-by-container basis with the enhanced landed cost calculation feature in CREST ERP.
- **Virtual Product Sale:** Achieve automatic item issuance during Point of Sale (POS) billing based on the Bill of Materials (BOM) created for Virtual products.
- **Disassembly/Dismantling:** Effortlessly dismantle a product composed of multiple parts, seamlessly returning the parts into stock.
- **Accounting of Excess Payments and Receipts:** Enable automatic adjustment and financial transaction creation for excess payments or receipts, staying within defined tolerance limits.
- **Multiple Routing for the Same FG Product:** Ensure flexibility with multiple routing options for a finished goods product, based on the work center it passes through in the production run.
- **Automatic Invoice Adjustment Against Advance Payments:** Streamline the invoicing process by automatically adjusting invoices against open advance payments on a First-In-First-Out (FIFO) basis.
- **Sales Invoice Against Multiple Sales Orders:** Generate a consolidated invoice against multiple sales orders booked for a specific customer, enhancing efficiency in billing processes.
- **Predictive Maintenance Template Enhancement:** Introduce multiple templates for carrying out predictive maintenance routines, and optimizing equipment upkeep.
- **Multi-currency Reporting:** View financial reports in multiple currencies, with all transactions automatically converted into the reporting currency defined in the Organization parameter setup.
- **Warehouse Management System (WMS) on Mobile:** Access the WMS on mobile devices for convenient Receipt, Pick, Pack, and Delivery processes on the go.
- **Integration with Sealiners:** Seamlessly integrates with Sealiners for container and shipment tracking functionality in logistics, facilitating efficient data transfer between CREST ERP and sea liners.
- **Responsive Point-of-Sale (POS) App:** Introducing a responsive POS app for smartphones, eliminating the need for dedicated terminals. This is particularly beneficial for small retailers, providing a centralized system for improved customer service and activity tracking across all outlets.

NEW FEATURES & INTEGRATIONS



-  WMS – Warehouse Management system is now optimized for mobile devices and PCS team is able to adopt it at ease
-  We have integrated CREST with Sea liners to offer container and shipment tracking functionality for logistics. By passing the Bill of Lading number, CREST pulls all the container information from the sea liners and updates it into the ERP system
-  Mobile responsive Point of Sale system (POS) built on PrimeVue.
 - We have taken our first step towards moving to Headless ERP by removing the hard-wired skin (FTL) and exposing the services as API which can be consumed by any front end (presentation layer)



WHAT'S COMING NEXT



Empowering Our Clients with Enhanced Data Analytics in CREST!

We are thrilled to share the latest achievement in our ongoing commitment to providing cutting-edge solutions for our customers' business needs. Our team has successfully integrated advanced data analytics capabilities into our ERP product, revolutionizing the way our customers can harness and interpret their business data

- **Powerful Data Integration:** Our ERP product seamlessly integrates with Power BI, a leading business intelligence tool in the industry, ensuring a streamlined and efficient flow of data.
- **Dynamic Visualizations:** Unleash the true potential of data with Power BI's intuitive visualizations. From interactive charts to comprehensive dashboards, it provides customers with tools to make informed decisions at their fingertips.
- **Real-Time Insights:** Customers can now experience the power of real-time analytics with live data connections. Monitor key performance indicators and track business trends as they happen, enabling swift and proactive decision-making.
- **Customized Reporting:** Tailor reports to specific business requirements. The integration with Power BI allows our customers to create personalized, detailed reports that offer unparalleled insights into their organization's performance.
- **User-Friendly Interface:** No need for extensive training or technical expertise. The user-friendly interface of our ERP, coupled with Power BI's intuitive design, ensures that users at all levels can easily navigate and derive value from the analytics features.

This enhancement signifies a noteworthy stride in our mission to empower our customers' businesses with the essential tools needed to thrive in today's dynamic environment. We firmly believe that these advanced data analytics capabilities will not only streamline their operations but also play a pivotal role in enhancing their strategic decision-making processes.

ERP Framework upgradation from 16 to 18

Performance improvements, Security updates, Technology updates, Bug-fixes

INDUSTRY INSIGHTS



Global Trends in ERP

- ERP adoption is booming across the world, with the global market growing by 8% in 2022. Around 1.4 million companies are expected to spend \$183 billion on ERP in this year!
- SaaS ERP has become mainstream
- More and more ERP vendors are adopting cloud standards
- Mid-sized firms are considering more affordable, quickly-implemented, cloud ERP - for instance, CREST-ERP - instead of the expensive ones from large vendors

PARTNERSHIP



- Xmplar has partnered with Spine Technologies: the Best HRMS Payroll Software provider in India (spinetechnologies.com), to enhance our HR and payroll offerings.
- IACCI – Gold Membership with Indo-African Chamber of Commerce & Industry to explore business opportunities in the African continent

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